

# TRAINING



**nataavi**

A MULTIDISCIPLINARY CONSULTING  
& INVESTMENTS FIRM

# Our Training

Achieving excellence also relies on highly skilled colleagues. Natavi helps boosting your delivery capabilities via dedicated trainings.

Our trainers have been on the field for more than 15 years, acting in different industries, countries, project size and delivery mode.





**By following our trainings  
you will not only acquire new skills  
but also exchange views and  
share experiences with field experts.**

**Our objective is to ensure that you  
will immediately use new competences  
with pragmatism.**



# Why Natavi?

**Effective and targeted Training provided by Natavi operates to the highest possible industry standards.**

- Best Global Practices
- Great Content / Case Studies
- Qualified and Experienced Facilitators
- Targeted activities and assignments
- Network with people in related fields
- Experience a real “learner-centered” environment
- Cost-effective program





**We share our clients' aspirations,  
work to understand their reality,  
and align our outcomes with their  
objectives**



*Focus*

# Sales & Marketing

**Learn how to increase sales productivity by using critical selling skills and techniques.**

- Closing Sales with The Power of Profiling
- Professional Sales Excellence
- Marketing Intelligence
- Digital Marketing for Business
- Network with people in related fields
- Experience a real “learner-centered” environment
- Cost-effective program





**We enjoy bridging forward-thinking ideas with the practicality of making things real.**



*Focus*

# Human Resources

**This course is specially designed for Trainers, Facilitators, Coaches, Human Resources Managers and Business owners.**

- Train The Trainer
- Human Resource Management Training
- Human Resource Management for Non-human Resources
- Behavioral Interview Technique
- Recruitment & Selection Training
- Effective Domestic Enquiry Skills
- Human Resource Management System





*Focus*

# Leadership / Management

**We have a wide range of selections Leadership, Management and Supervisory Courses and all can be customized to fit clients' need.**

- Leading & Managing People
- People Management Skills
- Problem Solving & Decision Making
- Effective Supervisory Skill
- The New Manager
- Project Management (PMI)





**We are passionate about creating offerings  
that inspire organisations and excite customers.**



*Focus*

# Communication

**This training addresses communication management in an organization.  
Also Communication design and feedback systems.**

- Communication Skills Training
- Communication Channel Design
- Presentation Skills / Pitching
- Powerful, Dynamic, And Persuasive Presentations
- Understanding Body Language
- Better Communication & Business Writing Skills That Works
- Writing Good Business Documents and Reports
- Email Communication Training



*Focus*

# Personal Development

**This training provides you with practical tips, tools and proven strategies for developing powerful interpersonal skills, Self management, Resilience development and improves performance efficiency and effectiveness.**

- Stress & Time Management Training
- People Management Skills Training
- Office Etiquette Training
- Motivation Training
- Personal Excellence
- BASIC Lean Thinking
- KAIZEN Training





**While our training calendar is extensive,  
we know that sometimes you need a  
more targeted approach in your workplace.**



*Focus*

# Information Technology

**Whether you or your team need to solve an immediate problem, earn a certification, fast-track your skills on a new technology or need an in-depth skills transformation, our training curricula has several relevant global courses to meet your IT and organizational needs.**

- ITIL Foundation
- Microsoft Office 365
- Database Design and Management
- Microsoft Project
- Microsoft Power BI Fundamentals
- Microsoft Dynamics CRM Training
- Business Data Analytics with MS Excel
- Quickbooks Training
- IBM SPSS
- Adobe Training



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# CRM

**Designed to suit those who work as front liners, Secretaries and who made contact with clients or customers.**

- Customer Service Development Program
- Managing Customer and Complaints
- Developing a Customer Centric Program
- Telephone Skills & Excellent Customer Services
- Customer Service Leadership & Relationship
- Customer Relationship Management System



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# Finance

**Natavi offers a wide selections of training courses and Finance programs to help broaden both worker and employer knowledge.**

- Finance For Non-Finance
- Budgeting and Planning
- Cost Control Training
- Quality Performance Indicator
- Tools for Management Decisions
- Gearing and Financial Structure







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# Design Thinking

**This course will teach you how Human-centered design works, how to create innovative, effective and sustainable solutions, how to develop empathy with customers.**

- Storytelling
- Prototyping
- Personas
- Interview techniques
- Business modelling
- Service innovation
- Building a low-fidelity prototype
- Customer journey maps
- Information analysis and synthesis
- Adobe Training



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# Customised Training


**While our training calendar is extensive, we know that sometimes you need a more targeted approach in your workplace. Our Learning and Development specialists at Natavi can create training, business in-service training program on any topic customised to meet your needs. You choose the date, location and area and we will tailor the content so that it best suits you and your team.**






**natavi**  
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